

QUESTION AND ANSWERS (set 3)

Security Guard Services

Project No. 12-16

1. General: There has been a series of questions raised relating to “ pricing”, the “bill rate”, and “pricing tiers” specifically, Questions and Answers (set 1) Questions 3, 4, 35, 38, 44, 45, 48 and 49; and Question and Answers (set 2) Question 12 and 16. The following is offered to clarify HCC’s requirements and answer all of these questions.

- a. Per IFB , Attachment No.1, Section 6.1.1, “No separate or additional charge shall be billed to HCC for supervision under this contract”**
- b. Per IFB, Attachment No. 3, Bidder Questionnaire, Section 4.0 Price Proposal, The Unit Price (per hour) must be quoted as an all-inclusive, billable rate for each hour of security guard service furnished. The Unit Price is inclusive of, but not limited to, direct wages, benefits, insurance, holiday pay, overtime pay, supervision, company overhead & profit.**
- c. HCC is interested in and requires the bidder to provide a cost break down of their Unit Price. Attachment No. 3, Bidder Questionnaire, Section 4.0 Price Proposal, will be amended to reflect this change. The following is provided for illustration purposes only:**

Unit Price (per hour): \$12.00

Breakdown:

| | |
|------------------------------|----------------|
| Direct Wages | \$ 9.00 |
| Benefits | \$0.90 |
| Medical Insurance | \$0.90 |
| OT/Holiday | \$0.20 |
| Overhead & Profit | \$1.00 |

- d. Per IFB, Attachment No. 3, Bidder Questionnaire, Section 4.0 Price Proposal, Tier Pricing. HCC desires to obtain price discounts based on an increasing volume of security guard services acquired. For example, if in calendar year 2012 HCC has purchased 42,000 cumulative hours of security guard services then HCC should be billed in the following manner:

Base Unit Price, Hours 1 through 29,999

Tier 1 Unit Price, Hours 30,000 through 35,999

Tier 2 Unit Price, Hours 36,000 through 41,999

Tier 3 Unit Price, Hour 42,000

2. Question #8 from Q&A (set 2):

Page 18, Item 8.1.2 Please detail the type and kind of drug & alcohol test that is acceptable to HCC.

HCC Answer:

HCC requires Non-Regulated Drug Screen – 10 panel.

3. Question #9 from Q&A (set 2):

Page 19 – 8.2.1 Is HCC requiring every potential officer to have a physical exam before working for HCC or can the security company develop their own specific physical exam tailored to HCC?

i. Example: Test to see if the potential employee can

- Stand for 8 straight hours
- Walk up a flight of stairs in a certain amount of time
- Walk a certain distance in a certain amount of time
- Run a certain distance in a certain amount of time
- Read an eye chart
- Willing to do patrols in all weather conditions
- Etc. etc. etc.

HCC Answer:

Yes, HCC does require every potential office to have a physical exam before working.

Physical Exam (Minimum Requirements):

BP 140/90

Eye 20/20 corrected

Hearing 5ft-whisper

Pulse/non active 60-90

In the event of conflict between the answers set forth above and those contained in Questions and Answers (set 1 and set 2), respectively, the answers contained herein shall govern.