

**REQUEST FOR QUALIFICATIONS**  
**PROJECT NO. RFQ 17-01**  
**FOOD SERVICES AT ALIEF-HAYES CAMPUS**  
**QUESTIONS AND ANSWERS NO. 1**

Date: September 1, 2016  
To: Prospective Respondents  
From: Procurement Operations Department, Houston Community College  
Subject: Questions and Answers Responses

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1. What is the total café revenue, broken down by meal service?

Answer: HCC is relying on the successful vendor to estimate that result using the information provided and based on prior experience in similar venues. There has not previously been an on-site vendor during HCC's ownership of this location.

2. What is the total catering spend at this campus? How much of that has traditionally been awarded to the on-site vendor?

Answer: There has not previously been an on-site vendor during HCC's ownership of this location. HCC catering will be managed through the America To Go catering portal.

3. Do you have any participation data? –e.g. how many customers daily? How many at lunch vs breakfast?

Answer: HCC is relying on the successful vendor to estimate that result using the information provided and based on prior experience in similar venues. There has not previously been an on-site vendor during HCC's ownership of this location.

4. Do you know the check average for breakfast and lunch?

Answer: HCC is relying on the successful vendor to estimate that result using the information provided and based on prior experience in similar venues. There has not previously been an on-site vendor during HCC's ownership of this location.

5. Can you share some history on why there isn't a vendor?

Answer: The food service infrastructure was in place when HCC bought the structure in 2008. The former food service model required vendors to upgrade the space at their own expense and agree to a more restricted set of service terms than those proposed in the current RFQ.

6. When will the remodel take place – do you have any before/after photos?

Answer: The remodel will take place as soon as HCC and the successful vendor agree on the best value package to all concerned.

7. Are vending services needed at this site?

Answer: There is a book store on site that offers some convenience items. Vending is managed via a separate HCC system contract.